



National Association of  
Community Health Centers, Inc.®

**UP CLOSE AND PERSONAL WITH YOUR NEW ACCESS POINT PROPOSAL:  
DEVELOPING A SUCCESSFUL  
HEALTH CENTER PROGRAM AND APPLICATION**

**Midwest Migrant Stream Forum**  
**Friday, November 10, 2006 1:00 – 4:00**  
**Saturday, November 11, 2006 8:30 – 12:00**  
**Albuquerque, New Mexico**  
**[www.ncfh.org](http://www.ncfh.org)**  
**Contact: Sylvia Partida**  
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This workshop targets applicants who are submitting special population New Access Point funding proposals in FY 2007. Experts in FQHC programs and funding proposals will work directly with participants ó examining their applications and discussing specific program and proposal issues. Participants are encouraged to have a pre-training consult with the trainers and to bring their proposals with them.

This training is open to anyone who would like to learn more about developing successful programs and FQHC funding proposals but will target intensive work with those planning on submitting special population (Migrant, Homeless, Public Housing) applications in FY 2007.

*Trainers will be available for consultations. Participants are encouraged to provide copies of their proposals to trainers for review prior to the conference. Make arrangements with the contact listed above for the forum you are planning to attend.*

**This Training is Partially Supported by a Cooperative Agreement from the Health Resources and Services Administration/Bureau of Primary Health Care**

## Sessions Outline

**All Together Now - Constructing an Integrated Proposal:** This overall introduction to program and proposal development demonstrates how the various parts of the narrative relate to each other and how to create a logical program and seamless proposal. Included are tips to writing successfully and proposal reviewers' perspectives. *Pamela Byrnes, National Association of Community Health Centers*

**Digging Into the Data ó Doing a Comprehensive Needs Assessment and Finding Data:** Experts in Migrant Health data will discuss how to develop a logical and comprehensive needs assessment and assist participants with their own needs assessments and data. They will identify health-related data and demonstrate how to create data projections to fit your target population.

**What Fits?? – Choosing the Delivery Model That Is Best:** Based on the information from the needs assessment how do you determine which delivery system and strategy works best for your target population? Free-standing? Mobile van? Voucher program? Participants will discuss their strategies and identify how it relates to the needs of the target population.

**Let's Get Concrete – Ensuring Your Health and Business Plans Are Focused and Complete:** Health and Business Plans are the blueprints where you identify how you are going to accomplish your program and, importantly, how you are going to measure your success. Experts will demonstrate the critical features of good plans and review plans developed by participants.

**Show Us The Money – Ensuring Your Budget Reflects Your Program:** This session will review how the budget has to include support for all of the program addressed in the proposal and will assist participants in checking that their income and expense projections are accurate.

**Consultants will be available for *pre-scheduled* One-On-One consultations about their programs and proposals.**